

Newsletter – February 2010

We are now in the middle of a cold winter period, at least in Denmark, and the New Year is well under way, along with many great new initiatives from Outpost24 A/S – these will be covered in headlines in this newsletter. This will also be the last newsletter from Outpost24 A/S – since the change of our name and brand is now fully integrated.

In the future our new profile will be recognized as ImmuneSecurity:



The motivation to make this change is a direct consequence from the fact that ImmuneSecurity much better describes what services we actually provide to the market:

Log Management solutions – Security Incident & Event Management (SIEM)

Vulnerability solutions

IDS/IPS solutions

Logical and physical Penetration Tests

IT Security consultancy and Managed Services

Outpost24 is among the world's most recognized and accredited automated Vulnerability Assessment Tools. The global headquarter of Outpost24 is based in Karlskrona, Sweden and will still be an important and valued partner of ImmuneSecurity.

The change of our brand from Outpost24 A/S to ImmuneSecurity A/S will have no effect on the activities that we share with Outpost24 AB and shall only be seen as a new name of the company distributing the Outpost24 products in Denmark and Sweden – consequently ImmuneSecurity will continue to be an "Affiliate Partner of Outpost24" and exclusive distributor of the Outscan and HIAB products in Denmark and Sweden.

New CEO

During the past 5 years Søren Lastrup has been in charge of building Outpost24 A/S to a solid business and is now handing over the daily management of the company to Jesper Zerlang. Søren will continue working with 30-40 named accounts in Scandinavia and actively work on expanding the international business of ImmuneSecurity focusing on our Log Management solution.

Jesper Zerlang has served on the board of directors of the company for 8 months and has since October 1st 2009 taken on the role as CEO. Jesper Zerlang has his background in the IT and Telecommunication industry where he served in management positions of Telia Denmark and Dell computer.

LogInspect and NetInspect - new product names

With the introduction of our new brand, we have decided to change the name conventions of our Log products to give our solutions a more unique and international profile.

LogInspect™ is the former LogMon

NetInspect™ is the former ServiceMon

The products are fully integrated in LogInspect v4 – and will in the future be an integrated part of LogInspect.

Almost all customers have been through an upgrade phase from version 3 to version 4 of LogInspect. The upgrade process has been satisfactory and the general feedback from the customers has been positive. In some areas we have listened to our customers and will improve our internal process for future upgrades.

Managed Services

As part of our offering to our customers, ImmuneSecurity now also offers Managed Services. Our Managed Services typically is periodic reporting to IT management and IT technical staff. The reports conclude on observations and patterns and provide the reader with the necessary overview. It is a good foundation for making the right decisions and optimizing IT security levels and operations.

The reports suggest improvements to security related issues in the customer IT-infrastructure and we recommend directions on how these improvements can be executed and implemented.

We monitor the historic development in the level of security, irregularities and security breaches. All-in-all we produce exactly the analysis our customers demand. More customers are requiring these managed services and during 2009 we created more than 200 reports for our Scandinavian customers.

New strategic partnership with Deloitte – Seminar scheduled for March 25th 2010

ImmuneSecurity A/S has signed a partnership agreement with Deloitte covering IT security and compliance related consulting services.

Deloitte has a dedicated business unit – Enterprise Risk Services (ERS) with focus on IT security-competencies. Creating an IT Security Risk Assessment Plan is more often a requirement from our customers and an integrated Log Management solution is a natural part of such a strategic risk plan.

Deloitte is familiar with the products from ImmuneSecurity and offer detailed advice in how to implement LogInspect and Outscan solutions.

The partnership can also benefit your organization, since we have scheduled a seminar March 25th, where we will cover topics related to strategic IT security analysis including implementation of Log Management solutions.

More information can be found at www.immunesecurity.com – check it out and sign up already now.

New website

With the new brand we have redesigned our website which we proudly present to the market. In the future www.immuneseconomy.com will be central in all communication to the market – be it customers or partners worldwide.

Checkout: www.immuneseconomy.com

Anton Chuvakin – Blog worth noticing ...Log Management and vulnerabilities now and in the future...

When searching new information on the Internet for new trends within an industry, it can be difficult to find both relevant content and with quality – in the world of SIEM solutions – Security Incident & Event Management – we have come across the Blog of Anton Chuvakin. He is known for being one of the experts within Log Management and IT Security in general – if you have a minute check out his blog:

<http://chuvakin.blogspot.com/>

We wish all our customers and partners a prosperous New Year in 2010 – and we look forward to welcoming many new customers and expand our relationship with existing customers and partners.